NAME: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ DATE:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

WEEKLY TRAINING CALL SHEET:

* Sit at your desk/computer, this is a business call
* Have pen and paper ready (and your distributor’s training call sheet from last week)
* Schedule a call each week and make contact if you need to reschedule
* Keeps calls strictly to 30 minutes – to stay on target
* How many NEW calls or contacts are you going to make this week? Do you need help with your contact list?

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* Back office training

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* Comp Plan Explanation (etc Payment Plan, 3 strong legs, then another 3 etc.)

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* What do you need help with?

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* Which one product will you learn about this week? List 3 things you learned about last week’s product:

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* Manage your team:
  + Who are potential business builders
  + Are you sending links to your customers
  + Are you sending links to your business builders
  + Invite your business builders to the calls on Monday nights and Saturdays
  + Have they been invited onto the Facebook Sisel Q & A and Testimonial pages?
  + The newsletter with links
  + Don’t overload people. Just send what they need at the time

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* Personal development

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* Have you joined the calls on Monday and Saturday

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