# SISELERS CONNECT DISTRIBUTOR SUCCESS MANUAL

#### **Congratulations Welcome to the Team**

Well done on making a lifelong decision to invest in your health and wealth. Sisel offers amazing health benefits to all its customers and a real opportunity to develop and residual income.

At Sisel® International, our mission is to create health, wealth and happiness for our customers and distributors throughout the world, by providing life improving products and success oriented opportunities.

Utilizing science based, quality ingredients, Sisel produces products that are known for being both effective and safe. Our entire line of products are developed in Sisel's state-of-the-art R&D development laboratories and produced in our world class manufacturing facility. In keeping with our "Sisel Safe® Promise," all of our products are free from any harmful ingredients.

Our entire product line has been intensely formulated to help extend life, fight aging and provide vibrant energy. Our pledge to quality, combined with our generous compensation plan, offers an incredible opportunity for enterprising people everywhere.

## **ACTIVITY**

#### **STEP 1. YOUR WHY**

Know yourself.... Why...this is the most important part of our manual. It is the WHY that motivates you to work out the how and take action!

YOUR WHY is your reason for continuing through difficult times. It gets you out of bed in the morning. This drives your success. Your why needs to be clear, driven and sincere.

For example (list yours below)
Create security (freedom) for myself and my loved ones
Help those that are less fortunate than myself
1.
2.
3.
4.
5.
Diving deeper into your desire
What do you want? Regardless of what anyone thinks, if you could have anything list 5 things you want in your life.
1.
2.
3.
4.
5.
At this point in time what are 5 things that are preventing you from achieving these things in your life?
1.
2.
3.
4.
5.

What are 5 things you need to overcome the current barriers in life right now and what help do you need?
1.
2.
3.
4.
5.
If you were to create a dream job list down 5 things to describe it.
1.
2.
3.
4.
5.

#### **STEP 2. TELL YOUR STORY**

LEARN how to give a short and effective testimonial.

Learning to tell your story is ONE OF the MOST VALUABLE things to you can do to build your business.

People are not interested in how much you know, but they ARE interested in your story, as long as you don't bore them to death with it.

Work on your story.

The theme of a good story conveys the message if you can do it, anyone can.

No matter what your background is, you can craft a compelling personal story.

Every good story has four elements:

- 1. Your background (history/life).
- 2. The things you didn't like about your background/past/life.
- 3. How Sisel's business opportunity (Network Marketing or SISEL LIVE) or Sisel's products have come to the rescue. How did your story begin health, wealth, both?
- 4. What has Sisel done for you (e.g. your results)? What will you do now that you are a part of Sisel? How do you feel about your future?

See Eric Worre's Book Page 71. Click here to access ebook.

## **ACTIVITY**

Take some time to create your story and start telling it every chance you get. This will help YOUR WHY become your new reality.

It's important to feel comfortable sharing your story and why, with others when talking to them. On a daily basis people will ask you "How are you doing?" Instead of 'saying "fine" or "good'. Respond with your WHY

I am feeling /or doing great, since being introduced to a fantastic opportunity it has helped me regain my life. (or has helped me lose 10 kilos) or has helped me look and feel 10 years younger. I can't complain. How are you doing?

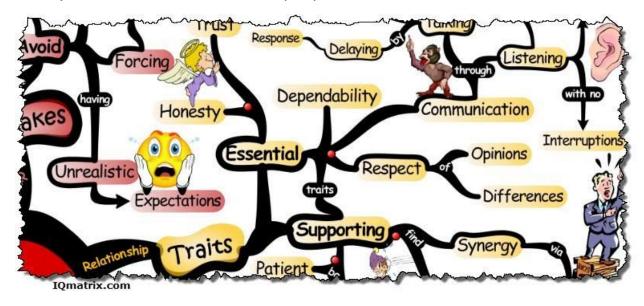
## **ACTIVITY**

People will be surprised by your answer. Craft your own response in the space below. Make it as interesting, genuine and as appealing as possible. Use a cut down version of your story. PRACTICE your response!

#### **STEP 3. MEMORY JOGGER using a mind map**

A 'mind map' can be an easy way to think about the Circles you have connection with.

Begin by drawing a circle in the middle of a page, and put YOU in it. Around You write down areas you connect to, and then link people to those communities.



## **ACTIVITY**

Play a game and PRETEND you were going to receive \$1000 for every name you put down on the list below. You only have 5 minutes....GO

#### **STEP 4: BUILDING YOUR LIST**

Include every person you can think of. EVERY person. It doesn't matter if you think they are a prospect or not.

Remember to write down every Facebook Friend, Instragram Friend, LinkedIn Friend and any other social media platform contacts.

Your database/LIST of people will be one of your most important assets.

Everyone goes on the list. If they are negative, put them on your list. If you hate them, put them on your list. If they are your best friend, put them on your list. If they've said, "I'll never be involved in Network Marketing," put them on your list. If they're 98 years old, put them on your list. If they're 18 years old, put them on your list.

It's important to do this, because as you empty your mind out on paper, it will make more room for new contacts to find room in there. When you write down your nephew, you will begin to think about the circle of people around your nephew. All of these connections will become apparent to you as you make your list more and more comprehensive. Think about everything—every organization you've ever been involved in, every group you've ever been a part of, everything you've ever.

You're not required to prospect everyone on your list. That's up to you. But it's extremely important to do the work necessary to truly capture your network on paper.

Think about members of your family. Who do they know? Add them to your list. Think about your friends. Who do they know? Add them to your list. Think about all the relationships in your life. Who do they know? Add them to your list. Don't worry about what you're going to do with this list yet. We'll talk about that a bit later. Just keep building it.

## **CORE ACTIVITY**

"Active Candidate List." It never stops growing. Constantly expand your list.

Many of them you may not ever talk to about Sisel, however they still go on YOUR list and you should find a creative way to stay in touch.

Add at least two people to YOUR list every single day. This can be as simple as adding two new friends on Facebook and Saying Hi.

If you think about this as a core skill, you'll realize it isn't very hard. You come into contact with people every day. Just add them to your list. You meet people through online social media. Add them to your list. You do business with new people. Add them to your list.

It is likely that many of your key business builders and most of your business will have people you have not met and do not know yet. That is why is important to keep an active candidate list.

If you add two new people a day to your list, that is over 600 new people a year. Do that for five years and it's over 3,000 people.

To begin with, add them to the list and develop a connection. WHEN THE TIME IS RIGHT YOU CAN HELP THEM UNDERSTAND WHAT HAVE YOU Have to offer. More importantly you can present them with information they want.

#### STEP 5. WHAT IT TAKES TO MAKE IT

This business is simple but people tend to complicate it.. If a person has the three basic qualities of (1) desire, (2) willingness to work, and, (3) a teachable attitude they should be able to achieve great success.

#### **Desire**

When you Why is very clear...motivation is easy. Looking deep into your WHY is the key to driving your desire. The success you achieve is in direct proportion to the strength of your WHY, Your Why comes from your will and desire.

At some point, you are going to be tested and your facing adversity you have to be able to will yourself to breakthrough.

If you don't know why, the how doesn't matter, and if your WHY is strong enough, the HOW doesn't matter. If your why is strong enough, you will find a way or make a way.

#### There is no magic to it, this is a real business (willingness to work)

Residual income is income you benefit from long after you stop working. Building a business with Sisel has the potential to generate tremendous residual income for your, if you are willing to learn the process and do it consistently until you are earning the income you desire.

#### Be teachable and patient

Don't get impatient with yourself or business challenges thrown your way. To be really successful, you must learn how to teach how to teach others. Keep your mind off how much money you are making in the early stages but rather focus your attention on growing. This takes time - before you can teach others, you first must be teachable.

#### Being a product of product

Change Brands Use Sisel. The more products you use the easier it is to recommend them.

Stop using potentially harmful products. Switch to the Sisel Safe Brand.

It's really important to understand why and align yourself with the Mower Mission.

This is unique to Sisel. No other company is like us. It's important to share it as it gives real meaning and purpose to your goals and your business.

Mower Mission Video https://youtu.be/2 O9vhD5zCQ

Corporate Mower Mission Video <a href="https://youtu.be/4FcdXxtr\_Es">https://youtu.be/4FcdXxtr\_Es</a>

#### Become a Product of the Product

By purchasing and using the Sisel products you develop your personal product testimonials and set an example for your Downline to follow.

Part-time income and Career Income Earners need to position themselves at the Platinum Level of \$300 PV per month.

### **CORE ACTIVITY**

300 PV AUTOSHIP puts you at the maximum earning potential. Plus you will get free shipping and 8% back on your products!!

This video explains the free shipping and 8% rebate <a href="https://youtu.be/M-VkjXV3LRg">https://youtu.be/M-VkjXV3LRg</a>

Remember people do as you do, not do as you say.

#### **Product Usage Guide**

Sisel has a wide range of products. These include:

- Nutritional Supplements
- Age Reversal
- Home Care
- Personnel Care
- Skin Care
- Weight Management/Fitness
- Hair Care
- Dental Care
- Kaffe (Coffee and Tea)



Which of these types of Products do you use now?

Which products would you like to order? List them out in order of priority.

#### It pays to Change Brands

Sisel profit shares, this means it rewards it distributors for using and recommending the products to benefit themselves and others (in the form of monthly commissions).

The most important thing is to know the name and purpose of each Sisel product (you don't need to know the facts these are covered in fact sheets <a href="https://www.siselersconnect.com/tools-and-fact-sheets/">https://www.siselersconnect.com/tools-and-fact-sheets/</a>). As the entire business revolves

around the purchase and usage of Sisel products, the only way anyone can make an income is to have turnover of products. Autoship is key to the success of your business.

#### Autoship = Auto Pay

**Be an Example:** The first thing you do to yourself is become a 100% USER of the Sisel product range and setup your autoship.

**Shop from your Own Shop:** If you owned a corner store, you wouldn't drive to the supermarket chain to get your groceries would you? Of course not. You have a business, with a wide variety of products available to you... it pays you to shop from your own business, and others will do as you do.

**Convert your Home:** simple transfer your shopping by converting your entire home over to Sisel – some do this gradually, others 'just do it'. You will be amazed by the extent of the range available. You will also be surprised by the economy of the products- you will actually save money!

#### Developing yourself as a Successful Business Builder and Leader

Do NOT become an expert on all the facts associated with the company and the products KNOW WHERE TO FIND THEM SO YOU CAN POINT PEOPLE TO THEM. Please refer to the Tools section.

If you make yourself an expert there's no way to create an organization that will duplicate with this approach, and without duplication, Network Marketing is just a job.

Act as a consultant who connects the prospect to tools, events, or other distributors to help them become educated. If someone asks a question DO NOT give the answer directly, guide them to the answer.

In Network Marketing, it doesn't matter what works. It only matters what duplicates. This should be a guiding principle for every Distributor in your team.

- Use tools instead of your own wisdom.
- Use live events instead of their own presentations.
- Utilize other distributors((your upline and 3 ways calls) to give the facts instead of giving them themselves.

To be successful it is important to not present yourself as an expert; they just invite people to learn more about the Sisel products or Sisel opportunity and let the tool (CD, Video, Webinar or Event) provide the information for you.

## DAILY ACTIVITY

This is your MAIN TASK to be SUCCESSFUL bring Passion
Enthusiasm
Excitement and
Belief

When you watch someone, who is very successful you will see a fire in them that is contagious.

So make passion, enthusiasm, excitement, and belief your priority, then invite professionally and let the tool (CD, Video, Webinar, Meeting etc.) do the rest.

#### How to build belief, confidence and posture

It is also important to learn how to present your opportunity to groups of people. Master the Sisel opportunity presentation. Do it again and again and again until you like how your present it.

https://www.siselersconnect.com/tools-and-training/manual-and-presentation

Why? Because this will increase your belief, confidence, build posture and your belief!!

You will no longer be afraid to do the presentation to actively looking for opportunities to give it. You can give your presentation on conference calls, in home meetings, on three-way calls, and any place you can find.

## **ACTIVITY**

- 1. Learning your story which is incorporated into the Presentation
- 2. Learn the Siselers Connect Opportunity Presentation (link)
- 3. Understand the basics of the compensation plan located <a href="here">here</a>.

Remember a few important things:

When you are prospecting, you are the messenger—not the message. Get yourself out of the way and use CD/Video/Webinar to provide the first exposure to your prospect.

Learn to tell your story in a way that will make your prospects curious to hear more.

When it comes to presenting in front of a group of people, preparation is key. When you're prepared, it's fun.

#### **Key Tips on the road to success**

Master telling your story.

Do not become an expert on all the facts associated with the company and the products. Know where to point your prospect.

Be on time. Be yourself, friendly, sincere, honest and be professional. Remember to act professional and appropriate, people like to do business with people they respect.

Dress appropriately. Tidy and well groomed. Dress to suit the person you are meeting with. If you were going to a presentation at a friend's house, a construction worker, you wouldn't wear a suit you would wear a good casual outfit. If you were going to a presentation with a bank manager you would wear a suit.

Speak well of the company and your support team in front of others. Edification is very important and is part of professional behaviour.

Negative comments always GO upline NEVER downline or crossline. Conversations about issues (relating to Sisel's products, or anything about the company) that are bothering you should be done in a private not voiced openly or posted on social media, it should not be done in front of other prospects or your downline.

Always extend the invitation to the person's partner if they have one. Be conscious of making

them feel included.

Making mistakes is good people think they can do it too. When you are learning you will make mistakes. People don't know what you are going to say so just relax and be yourself.

#### **STEP 6. BUILDING YOUR TEAM**

This business is simple but people tend to complicate it. If a person has the three basic qualities of (1) desire, (2) willingness to work, and, (3) a teachable attitude they should be able to achieve great success.

Thinking of these qualities in a person and thinking about people in your life who you would love to work with and have a business relationship with. These are committed prospects that you will work with on a daily basis.

## **ACTIVITY**

Choose your top 15 from the list your just made.

These 15 people are likely to have many of these Qualities, think about who has these qualities and who you would love to work with and have a business relationship with:

Inspiring

**Passionate** 

**Patient** 

Open-minded

Positive

Persistent

Teachable

Genuine

Reliable

Trustworthy

Focused

Confident

Choose the top 15, and write their names & phone number down here:

NAME	PHONE	NAME	PHONE

Write the name of the people you would like to work with in pencil.

#### **STEP 7. 3 STAR GROUP PLANNER**

## **ACTIVITY**

On this page write the names of the people you would like to work with, then quickly find out names of people they would like to work with to write in the next level, if they (or their friends) don't join, erase their name and write another name in pencil until your sheet is filled. This is your 3 x 3 group

#### **STEP 8. 5 STAR GROUP PLANNER**

## **ACTIVITY**

On this page write the names of the people you would like to work with, then quickly find out names of people they would like to work with to write in the next level, if they (or their friends) don't join, erase their name and write another name in pencil until your sheet is filled. This is your 5 x 5 group.

#### **STEP 9. SET YOUR GOALS**

Make sure your goals are realistic. The business is long-term commitment. Picture yourself in 5 years, this year, and this month. What are you going to do this week and next week, today and tomorrow to reach your goals?

## **ACTIVITY**

**5 Years:** Dream big! Where do you see yourself? Example: Enjoying an exotic beach with your loved ones, living in your dream house, driving a new car, completely debt-free.

Health Wealth

**This YEAR:** Plan smart! This is what you plan to do this year to reach your dream. Pick a realistic goal. Example Losing 10 kilos and paying off a big debt.

Health Wealth

**This Month:** Get real! This is what your will focus on for a month to reach your 1 year goal. Example: Hold a Sisel Home meeting each week, enrol 4 distributors into Sisel.

Health Wealth

**This Week and Next Week:** Get specific! Example: Follow up with prospects, find two people who want to get healthy and wealthy with you, identify new people to work with.

Health Wealth

**Today and Tomorrow:** Get! Example: Plan a Sisel home event, practice a 3 way call with my sponsor, call 2 people on your list.

Health Wealth

#### **STEP 10. COMMITMENTS**

To be successful you need to remain actively involved in your business. What are some different activities you can be doing each week? These activities sustain your business. These activities revitalize and emotionally motivate your current Distributor while making the opportunity more appealing for guest and potential customers.

## **ACTIVITY Tracker**

#### **Review the Activity Tracker information below**

Personal Training Product Training Describe Products with Easily Understood Manner Describe Products with Easily Understood Manner  Personal Growth Learn All 8 Profit Centers of the Sisel Comp Plan  Learn All 8 Profit Centers of the Sisel Comp Plan  Personal Growth Attend Sisel Events Online or Live  Personal Growth  Attend Sisel Events Online Online Event  Personal Growth  Attend Sisel Events Online Online Event  Personal Growth  Attend Sisel Events Online Sisel Attending Training  Personal Growth  Atte			Sisel \	World Team Activity	Tracker		
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Appointment Make a Connection with Your New Lead 2 Points for Each Connection 8 9 10 to Connect for Points  Appointment Make appointment to do 3way, Share Info, Have Coffee, ect 2 Points for Each Appt Set 8 9 10  Invite Invite Your New Leads to Join You at a Presentation, or Online Event Your Lead 1 2 3 4 5 6 7 8 9 10  Presentation Do a Presentation Do a Presentation Do a Presentation Product Sale New Sale, Upsell, Repeat Sale 4 Points for Each Presentation Sponsor New Business Partner Sponsor Partner Get Your New Partner to Attend Online or Personal Training 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10  To Contact Your New Partner 5 Points for Each Connect 1 2 3 4 5 6 7 8 9 10	Lead Activity		Any Activity or Attempt to Connect With Your New Leads	2 Points for Each Attempt			
Appointment Make appointment to do 3way, Share Info, Have Coffee, ect 2 Points for Each Appt Set 89 10 Simply Set Up a Time for Any Sisel Activity  Invite Invite Your New Leads to Join You at a Presentation, or Online Event Your Lead 2 Points for Getting an Invite Out to Your Lead 89 10 Invite, Invite, Invite. They Wont Show Up if They Don't Know  Presentation Do a Presentation 3 Points for Each Presentation 2 3 45 67 89 10 Sales Generate Income, Earn More Points for Product Sale New Sale, Upsell, Repeat Sale 4 Points for Each Sale 12 3 4 5 67 89 10 Sales Generate Income, Earn More Points for Product Sales  Sponsor New Business Partner 5 Points for Each New Business Partner 89 10 The Life Blood of Your Business is Sponsoring  Partner Training Get Your New Partner to Attend Online or Personal Training 5 Points for Each Connect 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reason for the Connection 12 3 4 5 67 89 10 It's the Ctatact that Counts, not the Reas	Connect		Make a Connection with Your New Lead	2 Points for Each Connection			Make a Connection Email, Text, Call. You Have to Connect for Points
Invite Invite Your New Leads to Join You at a Presentation, or Online Event Your Lead 8 9 10 They Don't Know  Presentation Do a Presentation 3 Points for Each Presentation 2 3 4 5 6 7 8 9 10 3 Way, Online, Zoom, on a Napkin, However You want to do it  Product Sale New Sale, Upsell, Repeat Sale 4 Points for Each Sale 8 9 10 Sales Generate Income, Earn More Points for Product Sales  Sponsor New Business Partner 5 Points for Each New Business Partner 8 9 10 The Life Blood of Your Business is Sponsoring 12 3 4 5 6 7 8 9 10 Training is the Key to Duplication, Systems Call Points for Each Training Training 12 3 4 5 6 7 8 9 10 Training is the Key to Duplicated See Duplicated The Connection Sponsoring 12 3 4 5 6 7 8 9 10 Training is the Catact that Counts, not the Reason for the Connection Sponsoring 12 3 4 5 6 7 8 9 10 The Life Blood of Your Business Is Sponsoring 12 3 4 5 6 7 8 9 10 Training is the Key to Duplication, Systems Call Points for Each Connect 12 3 4 5 6 7 8 9 10 Training is the Catact that Counts, not the Reason for the Connection Sponsoring 12 3 4 5 6 7 8 9 10 Train	Appointment		Make appointment to do 3way, Share Info, Have Coffee, ect	2 Points for Each Appt Set			Simply Set Up a Time for Any Sisel Activity
Product Sale  New Sale, Upsell, Repeat Sale  New Business Partner  Partner Training  Get Your New Partner to Attend Online or Personal Training  Followup  Contact Your New Partner  S Points for Each Presentation  4 Points for Each Sale  4 Points for Each Sale  4 Points for Each New Business  5 Points for Each New Business  Partner  12 3 4 5 6 7  8 9 10  You want to do it  Sales Generate Income, Earn More Points for Product Sales  12 3 4 5 6 7  Partner  8 9 10  The Life Blood of Your Business is Sponsoring  12 3 4 5 6 7  8 9 10  Training is the Key to Duplication, Systems Call Product Sales  Followup  Contact Your New Partner  5 Points for Each Connect  12 3 4 5 6 7  8 9 10  It's the Ctatact that Counts, not the Reason for the Connection	Invite		Invite Your New Leads to Join You at a Presentation, or Online Event		Control of the contro		
Product Sale  New Sale, Upsell, Repeat Sale  4 Points for Each Sale  8 9 10  Product Sales  Sponsor  New Business Partner  5 Points for Each New Business Partner  8 9 10  The Life Blood of Your Business is Sponsoring 8 9 10  Partner Training  Get Your New Partner to Attend Online or Personal Training  Followup  Contact Your New Partner  5 Points for Each Connect  12 3 4 5 6 7 8 9 10  Training is the Key to Duplication, Systems Ca Be Duplicated  12 3 4 5 6 7 8 9 10  It's the Ctatact that Counts, not the Reason for the Connection	Presentation		Do a Presentation	3 Points for Each Presentation			3Way, Online, Zoom, on a Napkin, However You want to do it
Sponsor New Business Partner Partner 8 9 10 The Life Blood of Your Business is Sponsoring  Partner Training Get Your New Partner to Attend Online or Personal Training 5 Points for Each Training 12 3 4 5 6 7 8 9 10  Followup Contact Your New Partner 5 Points for Each Connect 12 3 4 5 6 7 8 9 10  It's the Ctatact that Counts, not the Reason for the Connection	Product Sale		New Sale, Upsell, Repeat Sale	4 Points for Each Sale			Sales Generate Income, Earn More Points for Product Sales
Followup Contact Your New Partner  Contact Your New Partner  S Points for Each Training 89 10  Be Duplicated  It's the Ctatact that Counts, not the Reason for the Connect 12 3 4 5 6 7 8 9 10  Respond to the Connection	Sponsor		New Business Partner	and the second s	The state of the s	5	The Life Blood of Your Business is Sponsoring
Followup Contact Your New Partner S Points for Each Connect 89 10 the Connection	Partner Training		Get Your New Partner to Attend Online or Personal Training	5 Points for Each Training			Training is the Key to Duplication, Systems Can Be Duplicated
Share Share Share Your Sisel Story 5 Points for Sharing Story 1 Share Your Story At An Event	Followup		Contact Your New Partner	5 Points for Each Connect			It's the Ctatact that Counts, not the Reason for the Connection
	Share		Share Your Sisel Story	5 Points for Sharing Story	1		Share Your Story At An Event

https://www.siselersconnect.com/activity-tracker/ (password is sisel)

## ALL TOOLS including video, audio and documents can be found here www.siselersconnect.com.

#### Also check out

<u>https://www.siselersconnect.com/tools-and-fact-sheets/</u> for factsheets, catalogues and pricelists.

#### **STEP 11. GETTING STARTED**

- Purchase the Wealth Pack
- Decide the initial investment in your business \$2500 (Master Builder), \$1000 (Master Distributor Level),
  - \$750, \$500, \$300 PV
- Setup Autoship of \$300 PV per month (this will enable you get back all the shipping and 8% rebate)
  - Ensure auto renewal of Distributorship is turned on.
  - Promote, participate and attend all recommended trainings and meetings
  - Be coachable and stay in close communication with your Support Team coach
  - Maintain your DAILY Activity Goals
  - Keep track of your business activity & results using the Activity Tracker
  - Review back office training, understand how to use it
  - Connect (using checklist below)
  - Contact

#### VIDEOS AND AUDIO TO WATCH AND LISTEN TO

#### (Located

athttps://www.siselersconnect.com/tools-and-training/welcome-tool-p ack/ t <a href="www.siselersconnect.com">www.siselersconnect.com</a> register and browse site)

Siselers Connect Health and Wealth Opportunity found here

(https://www.siselersconnect.com/tools-and-training/manual-and-presentation/)

- Sisel Compensation Plan
- Tom Mower Sisel Updates June 2019
- Loyalty Reward Coupons for Distributors Training Video
- Sisel Product Fact Sheets, Brochures and Pricelist
- Longevity Discussion TOm Mower 12 July 2019
- Getting Started with the Sisel AGE Pill Dosage. How to use it?

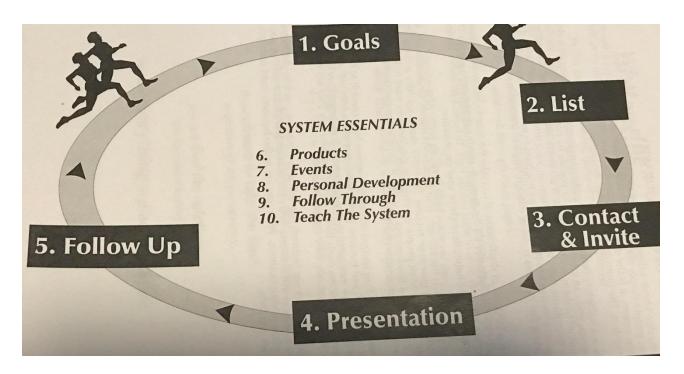
- Why do we age?
- What is so special about Sisel International?
- Sisel Comp Plan Training 2019
- Sisels Wealth Building System with Milo Acosta
- Sisel Distributor Kit
- Sisel H2 Stix with Aaron Rennert
- Sisel Manufacturing Plant Tour
- The AGE Pill with Tom Mower Sr
- Sisel Back Office Training HOw to order Login Auto Ship
- How to update your details login and order
- How to setup your Sisel Replicated site to get your sign up link
- Sisel Distributor Training Paul Sandy and Katie
- MySisel Story Tom Mower Sr
- The Mower Mission
- Sisel Product Testimonial 2019
- Sisel Aussie and USA Testimonial Cal Sisel Products
- Getting STarted with Sisel System Sisel Distributor
- Sisel Stem-O-Lytic StemOlytic
- How to get Free Shipping and Loyalty Rewards
- Why Sisel
- Comp Plan Training with Tom Mower Jr Jr
- Why Sisel with Aaron Rennert VP World Wide Sales
- The Mower Mission and Toxin Free Living
- Tom Mower talks about the Opening of Australia

Please note additional tools (videos and audio will be added over time and can be found in the same location, please go through the folders and content carefully to ensure you don't miss anything.

## **Daily Activity Goal**

- Add 1 new person to your ACTIVE CANDIDATE list every day.
- Share information with 1 new prospect each day Email, text or msg.
- Follow up with Appointment in 48 Hours.
- Share the Siselers Connect Sisel Presentation
- Obtain a decision from the prospect after the presentation or event.
- Leave every meeting with the next meeting booked.

# Running Track Highlights Key Activities



#### **STEP 12. STAY CONNECTED**

It is crucial you stay connected to your community and to Sisel. Become the bridge between everyone you know in your community and Sisel. The Mower Mission has the power to appeal to anyone, making your job easy. Stay connected by working with your Upline.

Get involved in social activities, events and hobbies to increase your networking circle.

Your sponsor, coach and upline have expertise and knowledge that will be invaluable to vou. We recommend that, you enter the name of the sponsor and support team on your phone as well as the Sisel International Support Number. They can be found here.

However, you must understand that these people, although keen to help, may have many seeking their attention, and therefore will not chase you. It is your responsibility to make contact so your Support Team can commit to those wanting to take action.

Utilise them for support, training and leadership that you need.

## **ACTIVITY**

## CHECKLIST to Connect to RESOURCES AND TOOLS (and when joining a distributor also use this checklist)

Sisel World Team Newsletter Comes Weekly Every Tuesday for AUS/NZ, Monday for US

Sisel International Newsletter ensure you read this each month it is sent to your email address (note some of the messages apply to USA only). PLus check the Sisel International Facebook Page as well as the Australia New Zealand Facebook Page.

Listen to Call Connect, Sisel Corporate Call once a month (first Monday of each month, call recording posted on Siselers Connect Youtube Channel. youtube.com/c/siselersconnect

ATTEND TEAM CALLS WEBINARS WEEKLY. Details here

#### Add yourself to the following Facebook Groups

https://www.facebook.com/siselersconnect/
https://www.facebook.com/siselworldteam

Ask to be added to the Active Siselers Connect Leaders Facebook Chat Group and Updates Email List.

Ask the person who has introduced you to Sisel to add you to the following Facebook groups:

- Sisel Question and Answers Group (existing member needs to add you) <a href="https://www.facebook.com/groups/1443958239179150/">https://www.facebook.com/groups/1443958239179150/</a>
- Closed Private Group Sisel Testimonials Shared (existing member needs to add you) <a href="https://www.facebook.com/groups/siseltestimonials/">https://www.facebook.com/groups/siseltestimonials/</a>
- Facebook Team Group (CHECK THIS REGULARY FOR UPDATES)
   <a href="https://www.facebook.com/groups/siseldistributorsteamsiselersconnect/">https://www.facebook.com/groups/siseldistributorsteamsiselersconnect/</a>
  - Sisel Australia/New Zealand Product Training Calls. Live Saturday Calls. Details sent to participants. Country call – Sat, Feb.15 – 9:00 am (Sydney)link below. Leisel Mower as she hosts Tom Mower Sr.'s product training call.

https://zoom.us/j/3852247519

Meeting ID: 385 224 7519 (Or Phone Australia: 02 8015 2088)

- Contact Sisel Head Office for any issues regarding products or deliveries Email: customerservice@siselinternational.com
- Phone SISEL Customer service USA Office for help or placing orders. You can place orders over the phone or join new members. Customer service can assist you.

Aussie Customers Call: 1 800 764 872 open from 3am to 3pm Melbourne Time AEST (Tuesday to Saturday). New Zealand Customers: 0 8 0042 4384 open from 6am to 6pm Melbourne Time AEST (Tuesday to Saturday).

North America Customer Service

Phone: (801) 704-6700 email: customerservice@sisel.net The response hours: are MON-FRIDAY 7am to 7pm MST.

Alternatively if you need help call 360 521 7230 (Sabra)

UK and Europe Customer Service Slovakian office +421 55 798 3890

Open: MON-FRI 9-5 pm Central European Time

**Customer Service Supervisor Siliva** 

Phone: +421 55 798 3893 Email: Snemeti@sisel.net.

> Product questions need help to make a decision to choose the best products for you or your new prospect or existing customer. Contact docfizz@siselworldteam.com 3 way calls between yourself, and or your prospect/customer and Dr Curt can discuss your concerns and questions, make products recommendations and dosages (he is licensed to do so). Please book an appointment online here

https://siselworldteam.com/appointment-scheduler to arrange a call. Call him on Facebook messager (Like his Facebook Page).

https://www.facebook.com/DocFizzDoctorsClinic/ Or send or text

his mobile: 00 11 1 701 680 9548

## **ACTIVITY**

#### **STEP 13. FOLLOW UP WITH YOUR DOWNLINE CUSTOMERS**

#### Increase your income

Follow up with existing customers. Offer to assist them in placing an order. Let them know about new products, specials events. Contact them once a month. Texting is a great fast way to stay in touch....Actively engage in activities to develop existing and new recruits.

#### How the Money Works - keep it Simple!

In short, as you bring in the new Preferred Customers and Distributors by sharing the products as well as the opportunity, you get paid the next day!

Help them order again on the second and subsequent months and you get paid monthly on all recurring volume. Help them start to make money and get rewarded with Sisel's master check match. As the duplication continues, you move up the ranks and earn additional bonuses such as the Lifestyle Bonus.

#### **STEP 14. PROMOTING AND ATTENDING EVENTS**

In addition to gaining strength from the presenters, you also receive incredible validation of your decision to be involved. It's a concept called "social proof," and it's very important.

As human beings, we're wired to seek proof from sources outside of our own thoughts and experiences. At a destination event, you see lots of other people who've made the same decision you have, and that feels good. Also, you see how some of them have overcome their fears and gone to the highest levels in your company. You start to think, "If they can do it, maybe I can do it too."

There's also some positive peer pressure involved. Most destination events include recognition programs—who won the contest, moved to the next rank, earned the top income, or spoke from the stage.

#### **STEP 15. KEY TOOLS + Sample Scripts**

# PDFs on this page including Eric Worres Sample Scripts

https://www.siselersconnect.com/tools-and-training/manual-and-presentation/

#### Sample scripts from Eric Worre

https://www.siselersconnect.com/wp-content/uploads/2018/07/The\_hottest\_recruiting\_scripts\_in\_mlm.pdf

What to Post on Facebook – Frazer Brooks – Click to open

How to Message People on Facebook- Frazer Brooks - Click to open

#### Two Prospecting Tools for THE AGE Pill

Unraveling the mysteries of aging Harvard Research.

https://youtu.be/YbxARZRSUVg

The AGE Pill explained with Tom Mower

https://youtu.be/2rSwidDUIRc

Micro Discussion AGE PIll Tom Mower

https://youtu.be/17nIA88Bgr8

Approaching People on Facebook:

Message the person

#### STEP 1.

#### Hi Mary...Question for you...

Are you going to regret not learning about this sooner. Send them a picture of Aging person.



Glad you responded.... So Good Afternoon Can I have a short video for people who want to LEARN about feeling and looking younger. It is based on new research from Harvard.

It explains how you can feel and look closer to what you did in your 20's. At first i was skeptical, however the science is proven in animals. It's real!

I thought you would want to know about this like I do. Have you got two minutes now to watch it if I message it to you?

If not, when would be a good time?

If yes message them the first video.

Then 3 minutes later ask them.. what did you like best about the information...

Wait for response.....

If positive or neutral then message them...

I discovered an all natural nutraceutical that contains these ingredients. If I send you the video will you watch. It is short it goes for 7 minutes...

If Yes.. ? Ok great here is the link......

#### **STEP FOUR:**

The Hi did you get a chance to watch the Video about AGE pill yet? Do you have any questions.

If you have any questions about treating your stem cells and body to the benefits of the AGE Pill Call me with questions or to discuss, if you want to. 

We will be described by the benefits of the AGE Pill Call me with questions or to discuss, if you want to.

#### **STEP FIVE:**

Hey just checking in with you. Do you see how this could benefit you?

If YES

Did you want one bottle, or are you doubling up for 3 months to cleanse out your cells quicker? This is what most people are doing with great results.

You can also talk with Dr Curt who is a Wellness Consultant he helps patients with Stem Cells. He would be happy to have a one to one FREE phone consultation with you to answer any questions or provide advice.

If they say yes... you can choose to call them or send them the link to join/order... I think calling is nicer. However it can be done all online.

#### TRAINING Regarding CLOSING THE SALE

They have already stated they saw it could benefit them. That is a "Yes, they want it". So their option is one bottle or two. Tell them you will add them to your list of people who want to order.

Ensure they receive a welcome email and usage tip on the age pill. Remember, if they want 2 bottles, that gives them 100 points.

### **Anything Worthwhile Takes Time**

#### **STEP 16. PERSONAL DEVELOPMENT**

One of the most important things you can do to accelerate your business is to develop yourself personally. Your income will rarely exceed your personal development... in fact, if your income grows and you don't, it is sure that soon you will lose it. Have you heard how people who win the lottery seem to lose it almost as quickly?

The reason Network Marketing creates millionaires is because it gives average people the best chance of personal growth. In fact, this industry has been called the accelerated game of life because it enables the ability to go from where they are to where they want to go faster than any other industry known to mankind.

## **ACTIVITY**

Eric Woree Business Builders Tools & Personal Development

**Eric Woree 9 Pillars to MLM Success (free)** 

>5 Strategies for Cracking the Code on Social Media Webinar (free).

>https://networkmarketingpro.com/videos/

#### **FOLLOWING A SYSTEM and DUPLICATING IT**

The following can be found in Eric Woree Go Pro Network Marketing (PDF, book, cd set) <a href="https://networkmarketingpro.com/free-go-pro-book-video/">https://networkmarketingpro.com/free-go-pro-book-video/</a> please purchased his PDF and audio files (approx. cost is \$6 US) to gain access to scripts and

steps for a successful business builder, this include:

## STEP 17. THE SECRET TO SUCCESSFULLY INVITING PROSPECTS TO UNDERSTAND THE SISEL PRODUCTS AND OPPORTUNITY

STEP 18. HOW TO INVITE A PROSPECT TO REVIEW THE SISEL OPPORTUNITY AND PRODUCTS

**STEP 19. HANDLING QUESTIONS AND OBJECTIONS** 

**STEP 20. FOLLOWING UP WITH YOUR PROSPECTS** 

STEP 21. SIGNING UP A PROSPECT AS CUSTOMER OR DISTRIBUTOR

STEP 22. HELPING YOUR DISTRIBUTOR GET STARTED RIGHT